#### Job Title: Research and Development Intern

**Department: Sales Operations**

**Time Commitment: 16-20 hours/week minimum - 5/16/16-8/26/16**

**Location: La Kretz Innovation Campus**

**Compensation: Unpaid**

*Develop your business skills with a quickly expanding solar energy marketplace startup, Pick My Solar!*

**Research and Development Intern Overview**

Pick My Solar is in need of a Research and Development Intern to help expand Pick My Solar’s service offering across the country. As a research and development intern, you’ll work alongside our sales operations team as well as the co-founders of Pick My Solar on our ability to operate in new territory. This is a great opportunity to get hands on experience doing utility research and business development for a quickly growing cleantech company. You will become an expert on solar rebates and incentives, industry trends, and utility pricing.  You will meet solar industry leaders, investors, and more during your time at Pick My Solar.

**Who we’re looking for:**

* Fearless attitude towards technology and a willingness to learn
* Creative and inquisitive nature and passion to learn and apply something new every day
* Business, Marketing, Finance or Technology majors preferred
* Experience w/ MS Office, particularly Excel.
* Ability to commit ~16-20 hours per week

**What you’ll give:**

* Research and analysis of local and state solar incentives and rebates for new territory.
* Work with our bid algorithms to size projects for new utility areas.
* Research new ways to improve our QuickBid platform.
* Develop analysis tools to improve our recommendation system.

**What you’ll get:**

* Regular interaction with great entrepreneurs, mentors, VCs & corporate professionals.
* Great exposure & education on building a business from the startup level.
* A comprehensive understanding of solar and utility costs.
* A chance to roll up your sleeves & contribute to one of the most exciting business crucibles around.
* A prestigious entry on your resume that reflects practical know-how in getting a startup business running successfully, including potential references, recommendations and expertise.

**About Pick My Solar**

Pick My Solar is the only online bidding platform in the solar industry. We’ve brought “going solar” completely online; eliminating site visits and the need for multiple consultations from different salespeople. By having solar companies compete for our customers business, and eliminating sales commissions, we’re able to deliver bids 20% below market average. We’re a two-year old start-up based in Los Angeles and recently partnered with Google on Project Sunroof. We’ve been in revenue for 18 months, have won two grants from the Department of Energy, raised our first seed round, and have been honored by Los Angeles’s Mayor Eric Garcetti as a 2015 Outstanding Small Business. We have recently ramped up our sales channels, marketing efforts, and partners, and are in high-growth mode.

**Contact**

Email resume and cover letter with the subject line “Research and Development Intern” to gordon@pickmysolar.com