

**CONFIDENTIAL**



PITZER COLLEGE

**DASHBOARD**

NOVEMBER 2007

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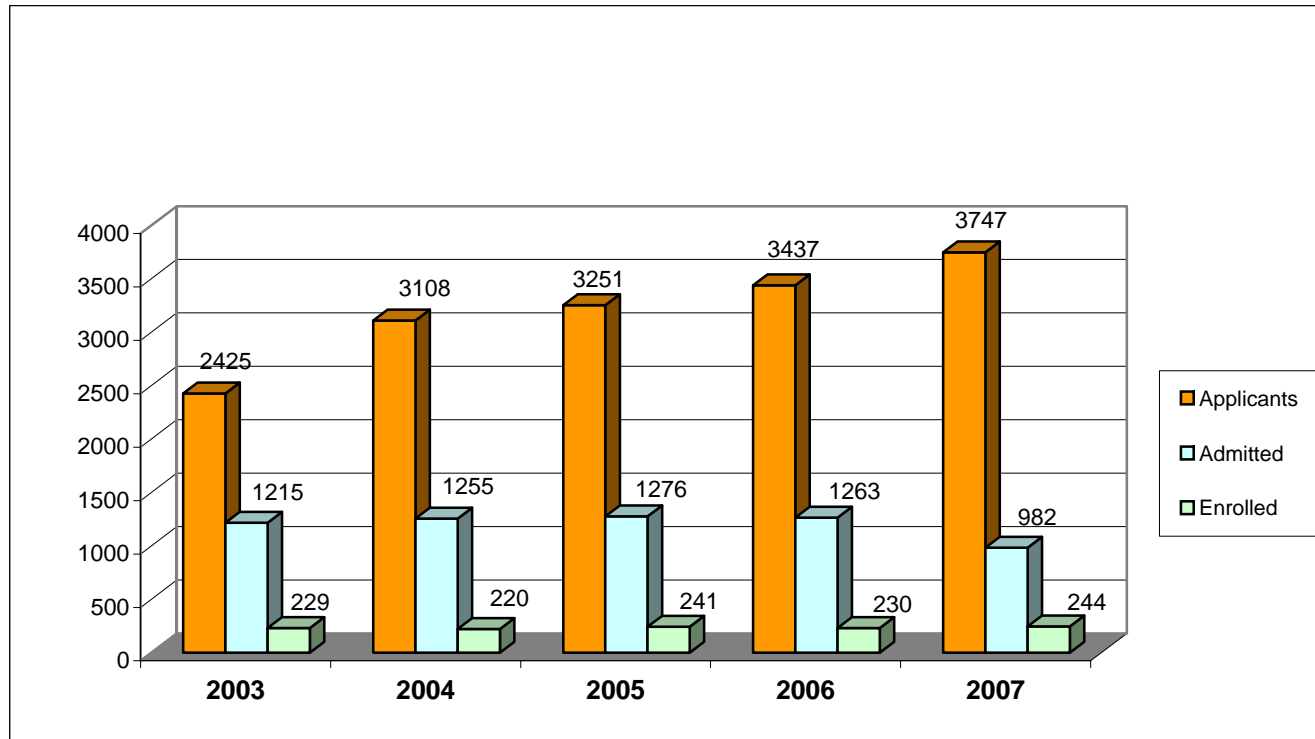
# US News & World Report Rankings \*

| Category                                           | Weight | Pitzer<br>2007        | PITZER<br>2008        | Pomona        | CMC           | HMC           | Scripps       | Occidental |
|----------------------------------------------------|--------|-----------------------|-----------------------|---------------|---------------|---------------|---------------|------------|
| Overall RANK (N=248)                               |        | <b>51</b>             | <b>49</b>             | 7             | 11            | 15            | 28            | 36         |
| Reputation Score                                   | 25%    | <b>3.5</b>            | <b>3.5</b>            | 4.2           | 4.0           | 4.1           | 3.7           | 3.7        |
| Retention to 2nd yr (4 Yr Av)                      | 4%     | <b>86%</b>            | <b>87%</b>            | 99%           | 96%           | 95%           | 90%           | 91%        |
| Graduation (6 yr) Rate                             | 5%     | <b>70%</b>            | <b>76%</b>            | 94%           | 88%           | 85%           | 73%           | 82%        |
| Student/Faculty Ratio                              | 1%     | <b>12/1</b>           | <b>11/1</b>           | 8/1           | 9/1           | 9/1           | 11/1          | 10/1       |
| % of classes under 20                              | 6%     | <b>65%</b>            | <b>68%</b>            | 73%           | 79%           | 62%           | 78%           | 64%        |
| SAT: 25 <sup>th</sup> -75 <sup>th</sup> percentile | 7.5%   | <b>1130-<br/>1340</b> | <b>1130-<br/>1330</b> | 1370-<br>1520 | 1310-<br>1490 | 1420-<br>1550 | 1250-<br>1430 | 1190-1380  |
| Top 10% high school rank                           | 6%     | <b>45%</b>            | <b>38%</b>            | 87%           | 84%           | 94%           | 75%           | 61%        |
| Acceptance Rate %                                  | 1.5%   | <b>39%</b>            | <b>37%</b>            | 18%           | 22%           | 30%           | 45%           | 42%        |
| Alumni Giving Rate %                               | 5%     | <b>37%</b>            | <b>36%</b>            | 47%           | 47%           | 41%           | 57%           | 44%        |

\* 2008 Edition: most data are from 2006-2007 year.

| Summary Rankings (N=248)  | Weight | Pitzer<br>2007 | PITZER<br>2008 | Pomona | CMC | HMC | Scripps | Occidental |
|---------------------------|--------|----------------|----------------|--------|-----|-----|---------|------------|
| Academic Reputation Rank  | 25%    | <b>36</b>      | <b>40</b>      | 9      | 19  | 14  | 32      | 32         |
| Financial Resources Rank  | 10%    | <b>25</b>      | <b>31</b>      | 8      | 15  | 13  | 15      | 57         |
| Student Selectivity Rank  | 15%    | <b>59</b>      | <b>63</b>      | 3      | 6   | 1   | 17      | 33         |
| Graduation/Retention Rank | 20%    | <b>83</b>      | <b>88</b>      | 3      | 15  | 26  | 56      | 48         |
| Faculty Resources Rank    | 20%    | <b>85</b>      | <b>61</b>      | 12     | 12  | 37  | 20      | 75         |
| Alumni Giving Rank        | 5%     | <b>63</b>      | <b>60</b>      | 19     | 22  | 35  | 6       | 27         |

# Admissions: Applications, Acceptance Rates, and Enrollment for First-Year Students



|        | 2003 | 2004 | 2005 | 2006 | 2007 |
|--------|------|------|------|------|------|
| Accept | 50%  | 40%  | 39%  | 37%  | 26%  |
| Yield  | 19%  | 18%  | 19%  | 18%  | 25%  |

**Mean Acceptance rate for liberal arts colleges, Fall 2006 entering class:**

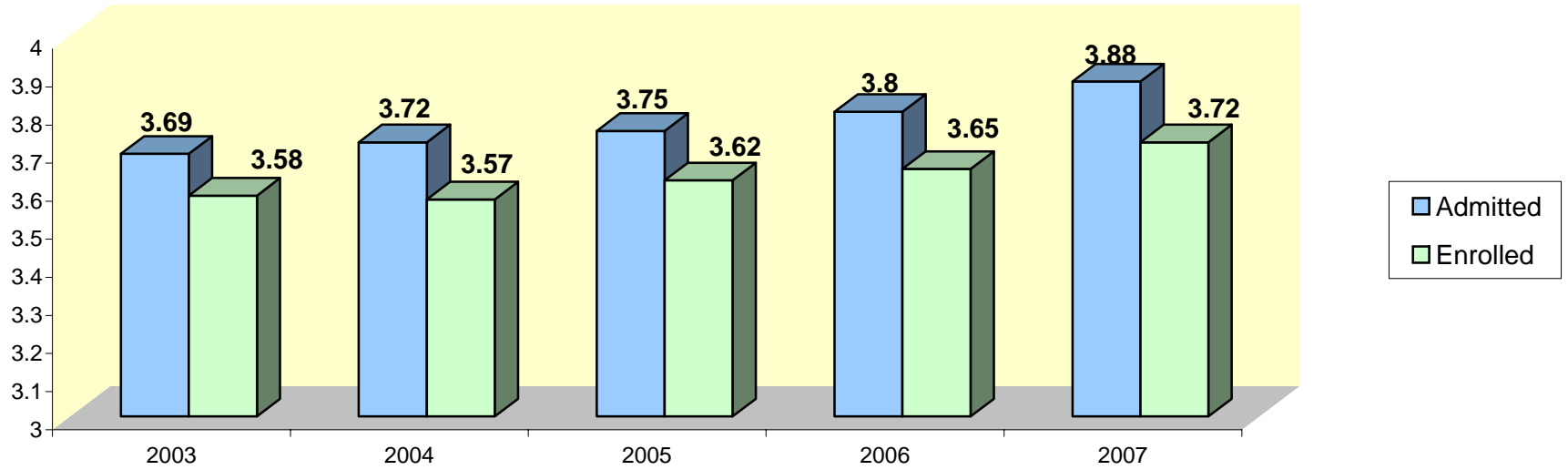
**U.S. News Top 50: 36%**

**HEDS (n=87): 58%**

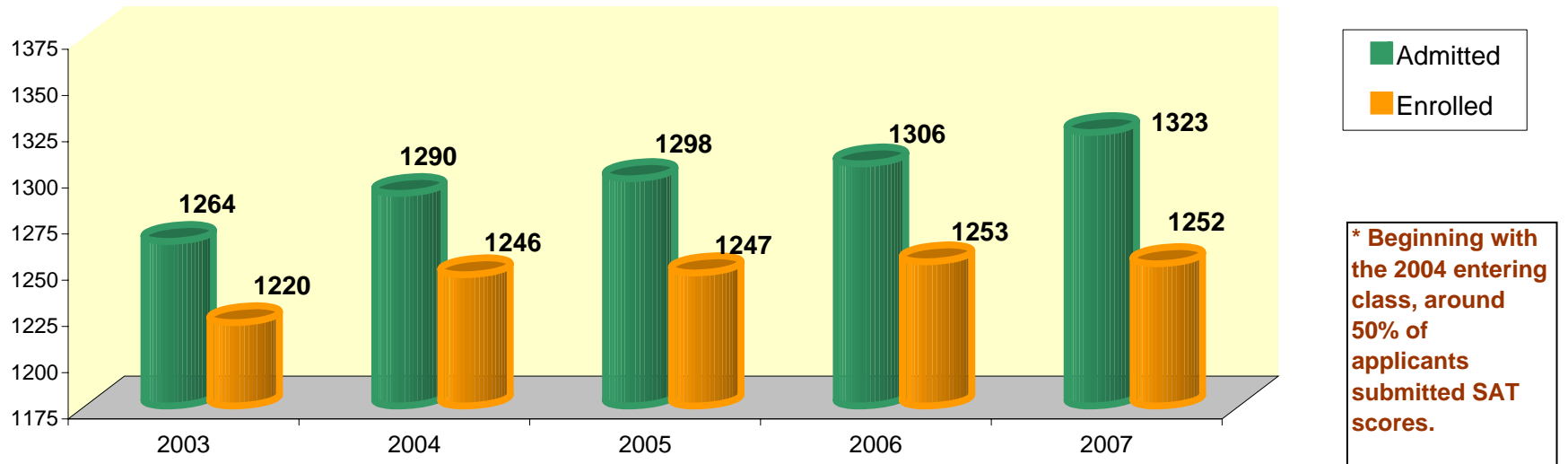
**HEDS Average Yield: 30%**

(HEDS=Higher Education Data Sharing Consortium)

### Admitted and Enrolled First-Year Students: High School GPA



### Admitted and Enrolled First-Year Students: Average Total SAT Scores \*



2007 Benchmarks for Average GPA **ACHIEVED** for Admits & for Enrolled  
 2008 GPA Benchmarks: 3.9 for Admits & 3.75 for Commits

## Admissions Applications Profile \*

|                                             | Before the new<br>criteria | First year of<br>flexible options | 2nd year of<br>flexible options | 3rd year of<br>flexible options | 4th year of<br>flexible options |
|---------------------------------------------|----------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|
| <b>Percentage of<br/>Applications from:</b> | <b>2003</b>                | <b>2004</b>                       | <b>2005</b>                     | <b>2006</b>                     | <b>2007</b>                     |
| Asian/PI                                    | 13.8                       | 16.0                              | 13.6                            | 15.9                            | 17.4                            |
| Black                                       | 4.0                        | 4.3                               | 4.2                             | 3.9                             | 4.6                             |
| Latino                                      | 8.7                        | 8.6                               | 11.6                            | 10.1                            | 11.1                            |
| Native American                             | 0.5                        | 1.0                               | 1.0                             | 0.2                             | 0.1                             |
| White                                       | 43.9                       | 44.3                              | 42.3                            | 45.5                            | 42.5                            |
| Unknown                                     | 22.2                       | 22.0                              | 24.9                            | 19.9                            | 20.9                            |
| Other (multi-racial)                        | 4.0                        | 2.3                               | 2.7                             | 2.8                             | 3.3                             |
| Female                                      | 60.0                       | 62.0                              | 64.2                            | 65.0                            | 64.3                            |
| Male                                        | 40.0                       | 38.0                              | 35.8                            | 35.0                            | 35.7                            |
| Fin Aid No                                  | 38.6                       | 38.2                              | 39.6                            | 40.5                            | 39.5                            |
| Fin Aid Yes                                 | 61.3                       | 61.8                              | 60.4                            | 59.5                            | 60.5                            |
| Total Applications                          | 2425                       | 3108                              | 3251                            | 3436                            | 3743                            |

\* This table presents a profile of applicants before and after the new admission criteria were put into place. New admission criteria for first-year students provide applicants with greater flexibility in presenting application materials that accurately reflect their diverse academic abilities and potentials. SATs and other standardized tests are no longer required and are now an option. **A little over half of applicants choose not to have their SATs or ACTs considered.**

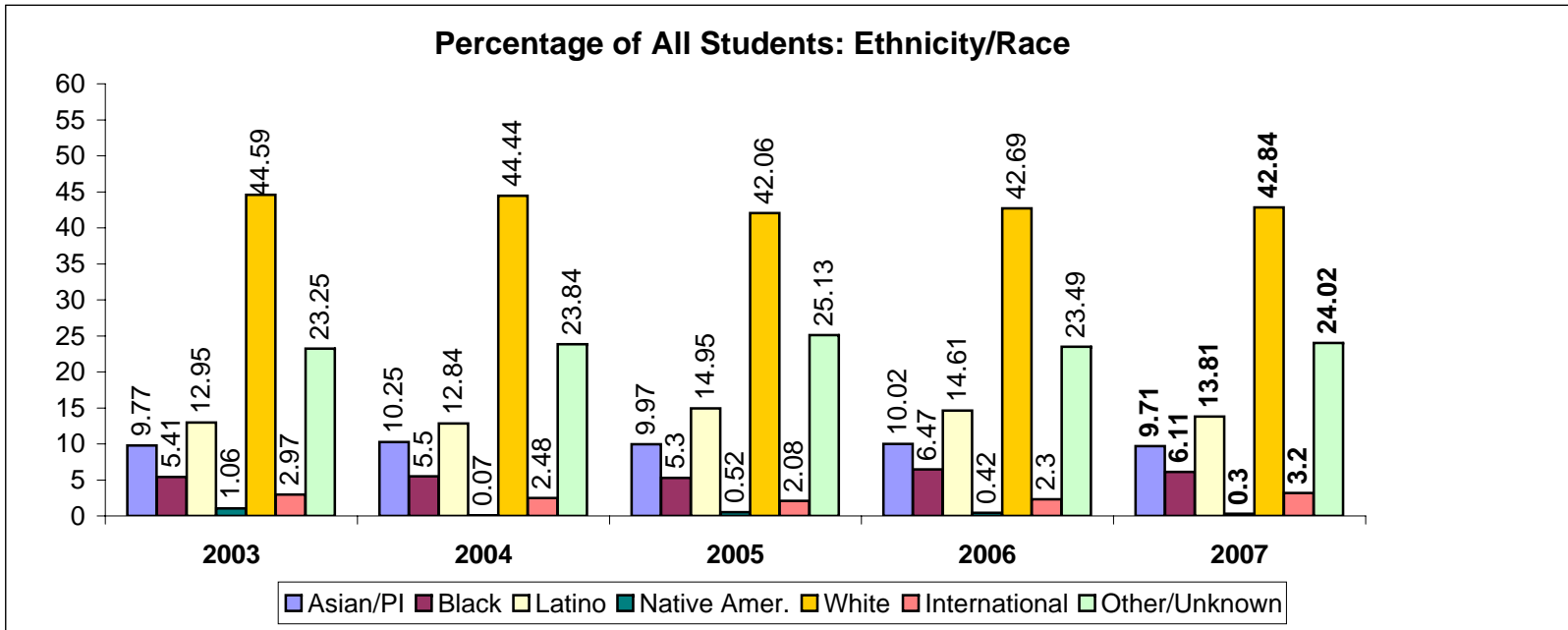
# Admitted Student Application Overlap

| <i>for class entering:</i> | 2002 | 2003 | 2004 | 2005 | 2006 |
|----------------------------|------|------|------|------|------|
| <b>Occidental *</b>        | 1    | 1    | 1    | 4    | 1    |
| <b>UC Santa Cruz</b>       | 7    | 8    | 4    | 7    | 2    |
| <b>UC San Diego</b>        | 3    | 5    | 3    | 1    | 3    |
| <b>UCLA</b>                | 2    | 3    | 5    | 2    | 4    |
| <b>UC Santa Barbara</b>    | 5    | 6    | 2    | 3    | 5    |
| <b>Pomona *</b>            | 4    | 2    | 6    | 11   | 6    |
| <b>UC Berkeley</b>         | 8    | 7    | 10   | 6    | 7    |
| <b>UC Davis</b>            | 10   | 9    | 7    | 5    | 8    |
| <b>USC *</b>               | 6    | 4    | 9    | 9    | 9    |
| <b>UC Irvine</b>           | x    | x    | x    | x    | 10   |
| <b>CMC *</b>               | 9    | 12   | 8    | 12   | 11   |
| <b>Lewis &amp; Clark *</b> | 13   | 13   | 11   | 10   | 12   |
| <b>Scripps *</b>           | 12   | 11   | 12   | 8    | x    |

\* private college or university  
 x not in the top 12

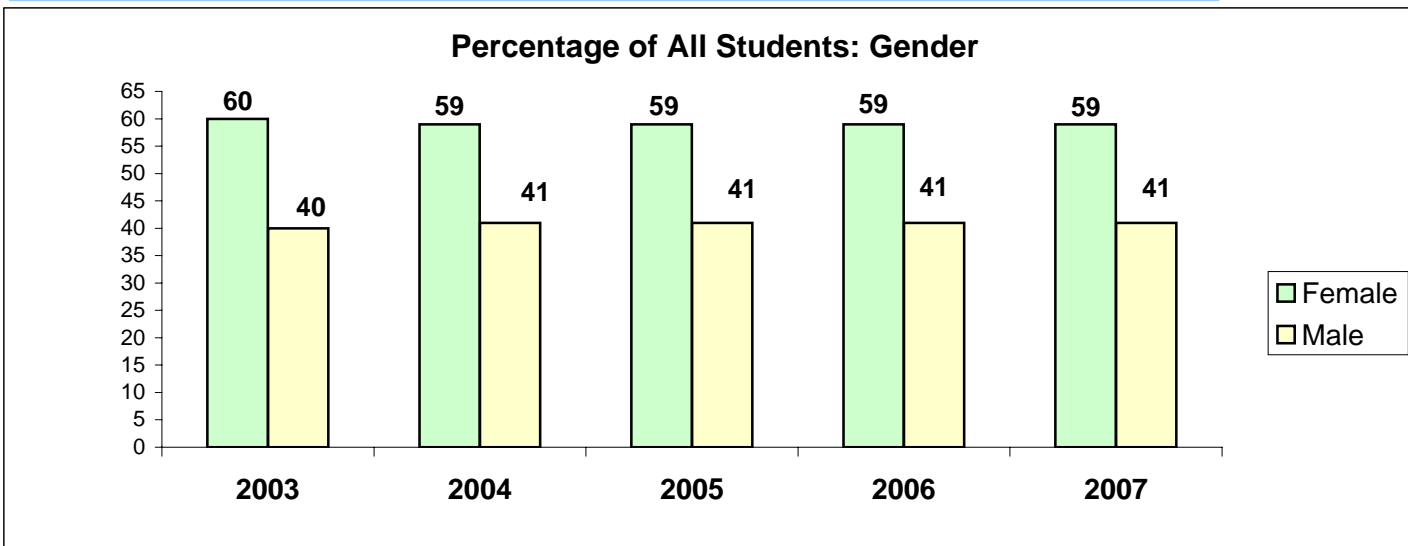
**The list represents the colleges our *admitted* students also applied to.**

*Source:* This report is compiled from the Admitted Student Questionnaire (The College Board). Data for current entering class available in December.



The 5 most diverse *private coed top tier* liberal arts colleges, as ranked by *U.S. News & World Report* (2008):

1. Swarthmore, 2. Occidental, 3. Pomona, 4. CMC, 5. Pitzer & Amherst (tie)



Benchmarks: 2008 Goals are 8% African American, 13% Latino/a, and 10% Asian/Pacific Islander.



# Retention & Graduation Rates

These figures are a percentage of entering full-time/first-time freshmen returning at the start of each subsequent year (a percentage of the original entering number). The figures do not include transfer or part-time students and include students in the "Bridge program."

| Enter | N   | Return 2nd yr | Graduate in 4 yrs. | Graduate in 6 yrs. |
|-------|-----|---------------|--------------------|--------------------|
| 2006  | 240 | <b>94%</b>    |                    |                    |
| 2005  | 242 | 89%           |                    |                    |
| 2004  | 223 | 88%           |                    |                    |
| 2003  | 237 | 88%           | <b>70%</b>         |                    |
| 2002  | 243 | 84%           | 64%                |                    |
| 2001  | 224 | 85%           | 65%                | <b>71%</b>         |
| 2000  | 218 | 82%           | 67%                | 76%                |
| 1999  | 246 | 87%           | 61%                | 70%                |
| 1998  | 207 | 86%           | 62%                | 71%                |
| 1997  | 224 | 79%           | 64%                | 71%                |
| 1996  | 211 | 81%           | 56%                | 66%                |
| 1995  | 199 | 79%           | 52%                | 59%                |
| 1994  | 145 | 80%           | 55%                | 66%                |
| 1993  | 219 | 77%           | 49%                | 60%                |
| 1992  | 147 | 82%           | 58%                | 68%                |
| 1991  | 180 | 81%           | 58%                | 67%                |
| 1990  | 139 | 88%           | 68%                | 73%                |
| 1989  | 179 | 82%           | 67%                | 70%                |
| 1988  | 168 | 83%           | 67%                | 75%                |
| 1987  | 200 | 88%           | 62%                | 72%                |
| 1986  | 190 | 82%           | 58%                | 66%                |
| 1985  | 181 | 76%           | 54%                | 65%                |
| 1984  | 158 | 78%           | 51%                | 61%                |
|       |     |               |                    |                    |
| 1979  | 162 | 80%           | 50%                | 58%                |
| 1974  | 185 | 76%           | 42%                | 49%                |
| 1969  | 226 | 71%           | 31%                |                    |
| 1964  | 133 | 84%           | 42%                |                    |

**Benchmarks:**  
 Fall 2008 Retention & Graduation  
 Returning First-Year Students: 94%  
 Graduating in 4 years: 70%  
 Graduating in 6 years: 72%

**Goals set for 2007 exceeded** for First-Year retention rate to 2nd year and for 4-year graduation rate, but 1% short of 6-year graduation goal.

## Graduating Senior Survey (May)

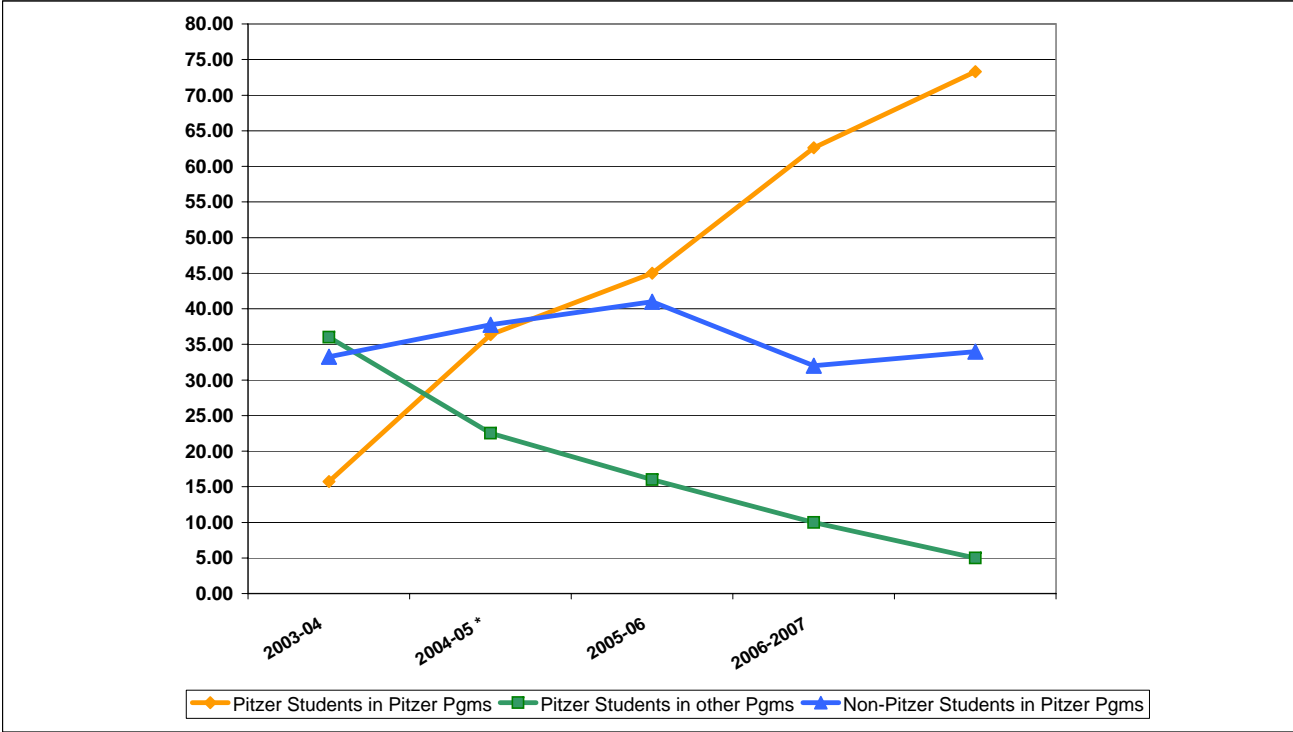
|                                                          | N= 193      | 182         | 188         | 199         | 1927          |
|----------------------------------------------------------|-------------|-------------|-------------|-------------|---------------|
| <b>Percent (%) "Very" or "generally" satisfied with:</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>PEERS*</b> |
| overall education at Pitzer                              | 94          | 94          | 95          | 94          | 92            |
| student interaction with faculty                         | 96          | 95          | 98          | 100         | 95            |
| social life on campus                                    | 89          | 88          | 88          | 89          | 73            |
| student voice in policies                                | 81          | 85          | 90          | 88          | 68            |
| sense of community on campus                             | 85          | 82          | 89          | 87          | 75            |
| major advising                                           | 88          | 86          | 86          | 85          | 81            |
| food services                                            | 73          | 74          | 78          | 83          | 69            |
| climate for minority students                            | 73          | 68          | 81          | 77          | 52            |
| ethnic/racial diversity                                  | 69          | 71          | 79          | 72          | 49            |
| student housing                                          | 63          | 61          | 54          | 68          | 78            |
| first-year advising                                      | 69          | 57          | 69          | 65          | 67            |

| <b>% Would you choose your college again?</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>PEERS</b> |
|-----------------------------------------------|-------------|-------------|-------------|-------------|--------------|
| Definitely or probably would                  | 85          | 79          | 76          | 83          | 72           |
| Maybe                                         | 10          | 14          | 24          | 10          | 17           |
| Definitely or probably not                    | 5           | 7           | 9           | 7           | 12           |

| <b>% College "greatly" enhanced abilities to:</b>       | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>PEERS</b> |
|---------------------------------------------------------|-------------|-------------|-------------|-------------|--------------|
| gain in-depth knowledge of a subject                    | 70          | 59          | 67          | 71          | 62           |
| develop awareness of social problems                    | 61          | 66          | 68          | 66          | 41           |
| understand moral & ethical issues                       | 47          | 55          | 52          | 54          | 32           |
| write effectively                                       | 53          | 55          | 49          | 52          | 58           |
| relate to people of different races, nations, religions | 45          | 55          | 48          | 52          | 28           |
| communicate well orally                                 | 31          | 36          | 39          | 40          | 37           |
| read or speak foreign language                          | 21          | 25          | 30          | 28          | 25           |
| use technology                                          | 17          | 21          | 25          | 28          | 20           |
| understand process of science                           | 19          | 22          | 23          | 26          | 26           |
| use quantitative tools                                  | 19          | 20          | 21          | 25          | 25           |

\* PEERS 2007: Bates, Colby, Hamilton, Haverford, Kalamazoo, Reed, Vassar  
HEDS Survey

# FTE Students on Study Abroad Programs



| <u>Fiscal Year</u>   | Pitzer Students in Pitzer Pgms | Pitzer Students in other Pgms | <b>Total Pitzer Students in Pgms</b> | Non-Pitzer Students in Pitzer Pgms |
|----------------------|--------------------------------|-------------------------------|--------------------------------------|------------------------------------|
| 2003-04              | 15.75                          | 36.00                         | <b>51.75</b>                         | 33.25                              |
| 2004-05 *            | 36.38                          | 22.50                         | <b>58.88</b>                         | 37.75                              |
| 2005-06              | 45.00                          | 16.00                         | <b>61.00</b>                         | 41.00                              |
| 2006-2007            | 62.60                          | 10.00                         | <b>72.60</b>                         | 32.00                              |
| 2007-2008 (Est)      | 73.30                          | 5.00                          | <b>78.30</b>                         | 34.00                              |
| <b>5-Yr. Average</b> | 46.61                          | 17.90                         | 64.51                                | 35.60                              |

\* Beginning in 2004, figures include students on the Pitzer Exchange programs.

**Pitzer and Visitor FTE Students in Pitzer Study Abroad & Exchange Programs  
Summer 2003- Spring 2008 \***

| Program                                            | 2003-04 |          |       | 2004-2005 |          |       |          | 2005- 2006 |          |        |          | 2006-2007 |          |        |          | 2007-2008<br>Projected |          |        |          |
|----------------------------------------------------|---------|----------|-------|-----------|----------|-------|----------|------------|----------|--------|----------|-----------|----------|--------|----------|------------------------|----------|--------|----------|
|                                                    | Pitzer  | Visitors | Total | Pitzer    | Visitors | Total | Budgeted | Pitzer     | Visitors | Total  | Budgeted | Pitzer    | Visitors | Total  | Budgeted | Pitzer                 | Visitors | Total  | Budgeted |
| Botswana                                           | 0.50    | 6.00     | 6.50  | 3.50      | 7.00     | 10.50 | 13.00    | 2.00       | 9.50     | 11.50  | 13.00    | 5.5       | 9.00     | 14.50  | 15.00    | 7.5                    | 6.00     | 13.50  | 15.00    |
| China                                              | 2.50    | 1.50     | 4.00  | 1.50      | 2.50     | 4.00  | 7.00     | 8.00       | 3.00     | 11.00  | 7.00     | 4.0       | 2.50     | 6.50   | 8.00     | 3.5                    | 5.00     | 8.50   | 8.00     |
| Costa Rica (began Fall 05)                         |         |          |       |           |          |       |          | 6.50       | 0.00     | 6.50   | 8.00     | 7.5       | 0.00     | 7.50   | 8.00     | 6.5                    | 1.00     | 7.50   | 8.00     |
| Ecuador                                            | 2.50    | 9.00     | 11.50 | 5.00      | 15.50    | 20.50 | 16.00    | 9.50       | 15.00    | 24.50  | 16.00    | 10.0      | 7.00     | 17.00  | 18.00    | 5.0                    | 5.00     | 10.00  | 18.00    |
| Italy                                              | 4.50    | 4.00     | 8.50  | 9.00      | 3.00     | 12.00 | 15.00    | 4.50       | 5.50     | 10.00  | 11.00    | 8.5       | 2.00     | 10.50  | 12.00    | 11.0                   | 1.50     | 12.50  | 12.00    |
| Nepal (Relocated to Darjeeling Sp04)               | 2.50    | 10.50    | 13.00 | 4.00      | 9.50     | 13.50 | 13.00    | 1.50       | 7.50     | 9.00   | 13.00    | 5.0       | 10.50    | 15.50  | 15.00    | 6.0                    | 13.00    | 19.00  | 15.00    |
| PZ Exchanges                                       | 0.50    | 0.00     | 0.50  | 9.50      | 0.00     | 9.50  | 6.00     | 9.00       | 0.00     | 9.00   | 7.00     | 19.0      | 0.00     | 19.00  | 7.00     | 28.0                   | 0.50     | 28.50  | 7.00     |
| Previous PZ Programs ****                          | 0.50    | 0.50     | 1.00  |           |          |       |          |            |          |        |          |           |          |        |          |                        |          |        |          |
| Subtotal PZ & Exchange<br><b>SEMESTER</b> Programs | 13.50   | 31.50    | 45.00 | 32.50     | 37.50    | 70.00 |          | 41.00      | 40.50    | 81.50  |          | 59.5      | 31.00    | 90.50  |          | 67.5                   | 32.00    | 99.50  |          |
| Costa Rica (summer)***                             | 1.50    | 1.00     | 2.50  | 3.00      | 0.25     | 3.25  |          | 3.50       | 0.50     | 4.00   |          | 2.5       | 1.00     | 3.50   |          | 1.5                    | 1.75     | 3.25   |          |
| Japan (summer) **                                  | 0.75    | 0.25     | 1.00  | 0.88      | 0.00     | 0.88  |          | 0.50       | 0.00     | 0.50   |          | 0.625     | 0.00     | 0.63   |          | 1                      | 0.00     | 1.00   |          |
| Global-Local (summer) *****                        |         |          |       |           |          |       |          |            |          |        |          |           |          |        |          | 3.25                   | 0.00     | 3.25   |          |
| SUBTOTAL <b>SUMMER</b><br>Programs                 | 2.25    | 1.25     | 3.50  | 3.88      | 0.25     | 4.13  |          | 4.00       | 0.50     | 4.50   |          | 3.125     | 1.00     | 4.13   |          | 5.75                   | 1.75     | 7.50   |          |
| <b>TOTAL ALL PITZER PROGRAMS</b>                   | 15.75   | 32.75    | 48.50 | 36.38     | 37.75    | 74.13 |          | 45.00      | 41.00    | 86.00  |          | 62.6      | 32.00    | 94.63  |          | 73.3                   | 33.75    | 107.00 |          |
| <b>TOTAL on Non Pitzer Programs</b>                | 36.00   | 0.00     | 36.00 | 22.50     | 0.00     | 22.50 | 29.00    | 16.00      | 0.00     | 16.00  | 18.00    | 10.0      | 0.00     | 10.00  | 10.00    | 5.0                    | 0.00     | 5.00   | 10.00    |
| <b>TOTAL ALL PROGRAMS</b>                          | 51.75   | 32.75    | 84.50 | 58.88     | 37.75    | 96.63 |          | 61.00      | 41.00    | 102.00 |          | 72.6      | 32.00    | 104.63 |          | 78.3                   | 33.75    | 112.00 |          |

\* Numbers reflect annualized Full Time Equivalent (FTE)students, not headcount. Actual individual headcount for semester programs is approximately double the FTE because few students participate for more than one semester. However, numbers for China 2003-2004 are for one semester only since program was cancelled in Fall 2003 due to SARS fears. *Budgeted figures not available for individual programs in 2003-2004.*

\*\* The Japan Summer participants with 2 course credits = .25 FTE. Participants with one course = .125 FTE.

\*\*\* The Costa Rica Summer program results in 2 course credits or .25 FTE.

\*\*\*\* Previous PZ Program numbers include enrollments in Turkey (last run F03)

\*\*\*\*\* First Global-Local Programs in Botswana and Darjeeling operated in summer 2007

## International Students Enrollment

| Program *                          | 2003-2004 | 2004-2005 | 2005-2006 | 2006-2007 | 2007-2008 |
|------------------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>PACE Intensive STE</b>          | 53        | 52        | 12        | 0 **      | 0 **      |
| <b>Bridge/CSA FTE</b>              | 10        | 4         | 9         | 11.5      | 13        |
| <b>Waseda TSA FTE</b>              | N/A       | N/A       | 15        | 20        | 15        |
| <b>Kobe Women's University FTE</b> | N/A       | N/A       | N/A       | N/A       | 11        |
| <b>International Fellows FTE</b>   | 11        | 18        | 12        | 12        | 8.5       |
| <b>Contract ESL Students</b>       | 19        | 48        | 46        | 41        | 105       |
| <b>Exchange Students (Fall)</b>    | 0         | 11        | 11        | 18        | 28        |
| <b>Exchange Students (Spring)</b>  | 2         | 5         | 7         | 18        | 20 (est)  |

|                                              |       |       |       |       |       |
|----------------------------------------------|-------|-------|-------|-------|-------|
| <b>Total FTE Matriculating International</b> | 27    | 21    | 19    | 21    | 31    |
| <b>% of Total FTE Pitzer Students</b>        | 2.95% | 2.33% | 2.03% | 2.24% | 3.17% |

**\* Explanation:**

\*\* *PACE Intensive program* terminated. Non-matriculated English language students. STE is similar to FTE but based on a "session"

*BRIDGE* - Matriculating Pitzer international students, required to take Bridge series of courses focusing on advanced English and American academic undergraduate culture during first academic year.

*CSA* - non-matriculating international students taking the Bridge Program.

*Waseda* - Students from Waseda University in Japan studying at Pitzer for one academic year.

*Kobe Women's University* - Students from Kobe Women's University in Japan studying at Pitzer for 7 months (Fall and part of Spring Semester).

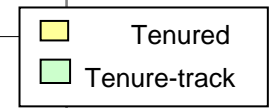
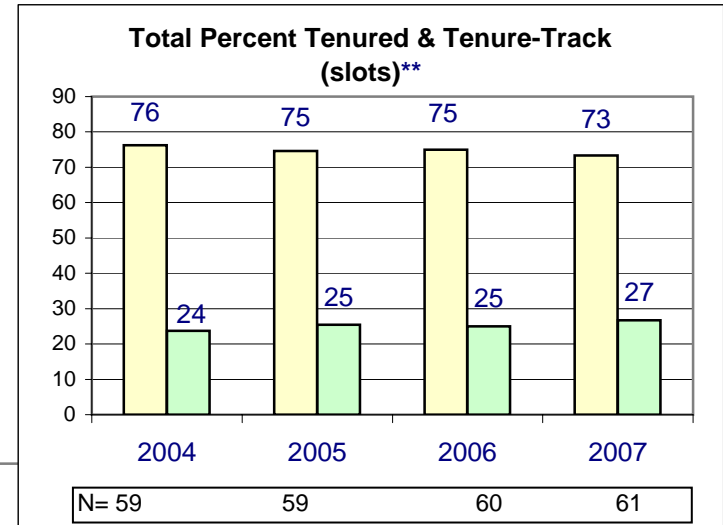
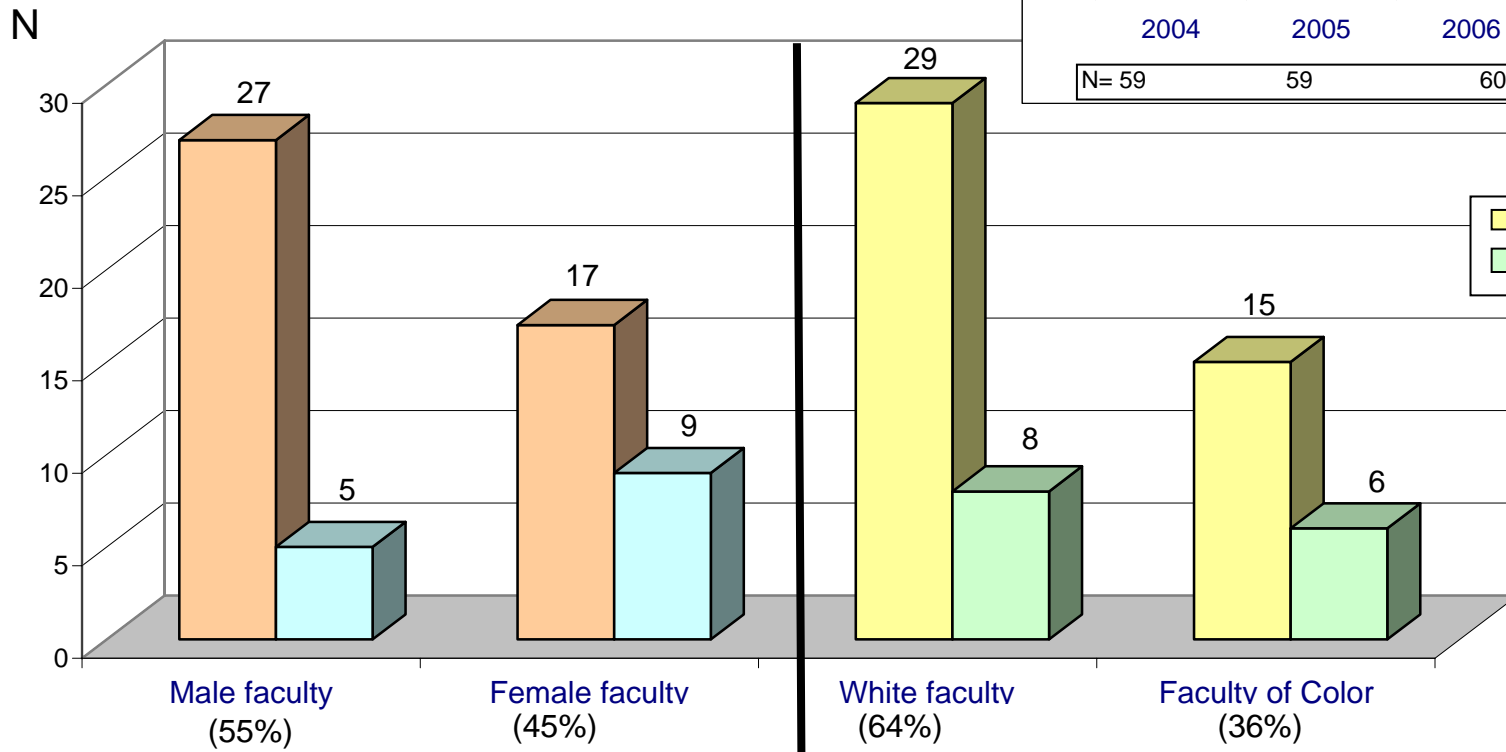
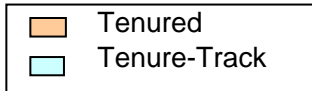
*International Fellows* - Drucker/Ito MBA students taking advanced Business English before beginning their graduate studies at CGU.

*Contract ESL Students* - International students taking an intensive 3-week program in English and American culture in spring or summer.

*Exchange Students* - International students at Pitzer through exchange program for semester or year.

**NOTE:** international student count does NOT include Legal Permanent Residents, or those with dual citizenship (one of the 2 being US citizenship). However, the Bridge student count DOES include some students who are LPRs or Dual citizens.

# 2007-08 Tenured/Tenure-Track Faculty: Gender/Ethnicity [N=58] \*



\* Figures for this chart include only 58 continuing Pitzer faculty and do not include Joint Science faculty members. There are also 2 additional faculty tenure-track slots that have yet to be filled by continuing faculty members, for a total of 60 Pitzer tenured/tenure-track positions in 2007-2008. One additional tenure-track slot has been filled, but the faculty member has postponed appointment until Fall 2008. Visiting professors replacing faculty on sabbatical or the unfilled tenure-track slots are not included in these figures.

\*\* The numbers in the tenured/tenure-track chart count 3 unfilled tenure-track slots, currently filled by non-tenured visiting faculty.

# Average Faculty Compensation Comparison

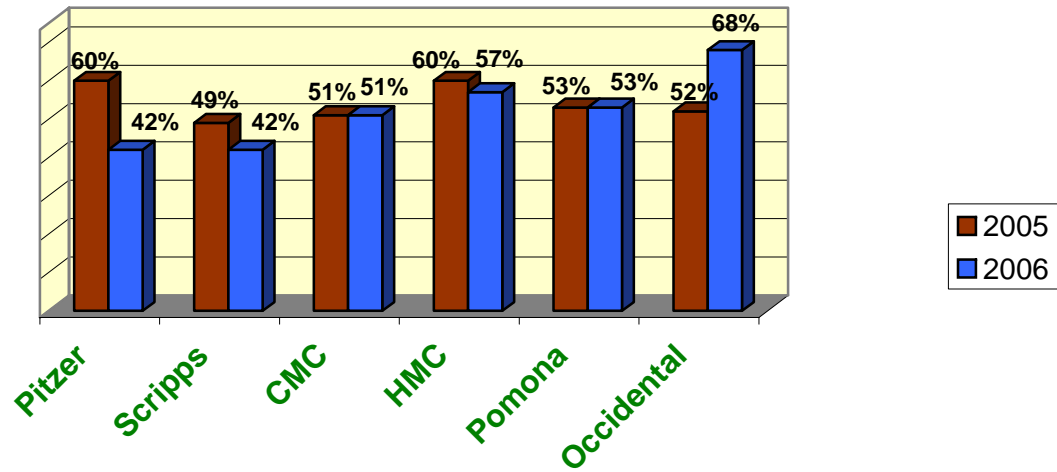
[Figures include Salary & Major Fringe Benefits. Source: *Academe*, March/April 2007 issue]

| College                                | Professor<br>2006-07 | Professor<br>2005-06 | Associate<br>2006-07 | Associate<br>2005-06 | Assistant<br>2006-07 | Assistant<br>2005-06 |
|----------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Pomona                                 | 157,800              | 151,000              | 109,800              | 104,100              | 82,900               | 75,800               |
| HMC                                    | 154,300              | 150,700              | 117,100              | 115,300              | 95,500               | 91,800               |
| CMC                                    | 142,900              | 142,600              | 103,800              | 108,300              | 76,500               | 73,400               |
| Scripps                                | 131,800              | 131,400              | 106,500              | 103,700              | 80,200               | 77,400               |
| Occidental                             | 127,100              | 126,200              | 94,400               | 91,800               | 76,300               | 76,000               |
| <b>PITZER</b>                          | 125,700              | 116,000              | 96,800               | 84,900               | 77,400               | 72,700               |
| <b>PITZER sabbatical adjusted *</b>    | <b>135,128</b>       | <b>124,700</b>       | <b>104,060</b>       | <b>91,268</b>        | <b>83,205</b>        | <b>78,153</b>        |
| <i>AAUP 80<sup>th</sup> percentile</i> | 107,835              | 105,327              | 85,473               | 82,648               | 70,830               | 68,434               |
| <i>AAUP 90<sup>th</sup> percentile</i> | 123,825              | 120,399              | 97,094               | 93,591               | 77,404               | 74,215               |
| <i>AAUP 95<sup>th</sup> percentile</i> | 137,825              | 132,780              | 103,401              | 101,137              | 83,777               | 80,022               |

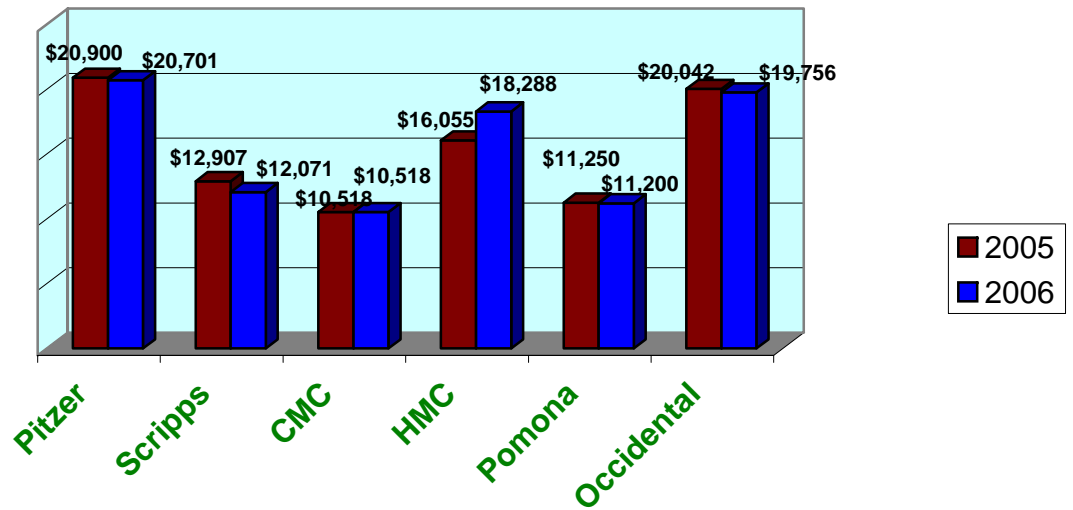
\* This 7.5% adjusted salary figure is useful for comparison purposes in determining how much the College actually pays in salary over the course of a sabbatical cycle relative to a defined comparison group. The figure represents what Pitzer would annually report as mean salary by rank if we were using the same reporting protocols as other comparison schools with less generous (less than 100% compensation) sabbatical policies.

Pitzer *average salaries*, without sabbatical adjustments or benefits, for 2006-07 are:  
 Professor: \$100,500  
 Associate Professor: \$77,900  
 Assistant Professor: \$62,100

### Percentage of Grads with Debt



### Average Indebtedness for Graduating Students



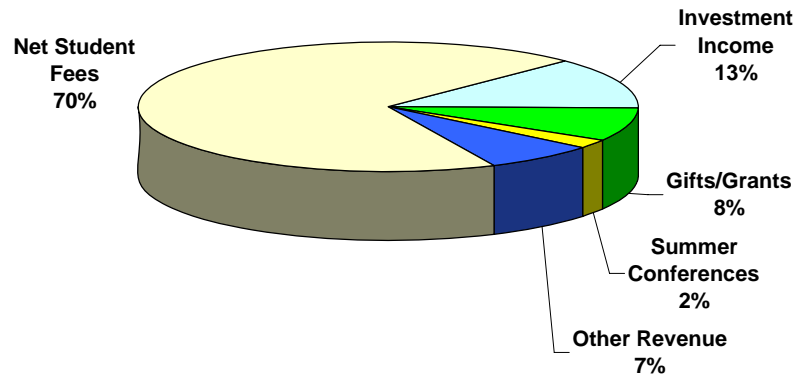


# Revenue and Expenses

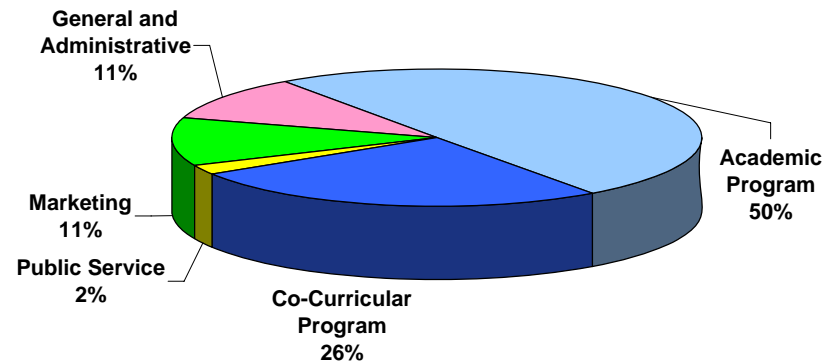
| Revenue            | 2006-07             |
|--------------------|---------------------|
| Net Student Fees   | \$32,937,000        |
| Investment Income  | \$6,132,000         |
| Gifts/Grants       | \$3,968,000         |
| Summer Conferences | \$959,000           |
| Other Revenue      | \$3,491,000         |
|                    | <b>\$47,487,000</b> |

| *Expenditures & Mandatory Transfers | 2006-07             |
|-------------------------------------|---------------------|
| Academic Program                    | \$18,487,000        |
| Co-Curricular Program               | \$9,708,000         |
| Public Service                      | \$808,000           |
| Marketing                           | \$4,171,000         |
| General and Administrative          | \$3,957,000         |
|                                     | <b>\$37,131,000</b> |

Unrestricted Revenues - \$47,487,000



Unrestricted Expenses - \$37,131,000



**REVENUES:**

**Net Student Fees:** Tuition, Fees, Room and Board, Net of Grant Aid for the Regular Academic Program and PACE  
**Gift Revenue:** Unrestricted Gifts, Designated Gifts, and Release of Restricted Net Assets (Prior Year Gifts and Grants)  
**Grant Revenue:** Federal Revenues for Jumpstart, Work Study, and SEOF Grant Aid Program  
**Investment Income:** Short-Term Investment Income, Pooled Investment Permissible Spending, Investment Income from CUC, Debt Service Investment Income, Other Investment Income  
**Summer Conferences:** Summer Session, Facility Rentals and Dining Operations  
**Other Revenue:** Student Transcript Fees, Parking Fines, Off Campus Work-Study, and Miscellaneous Income

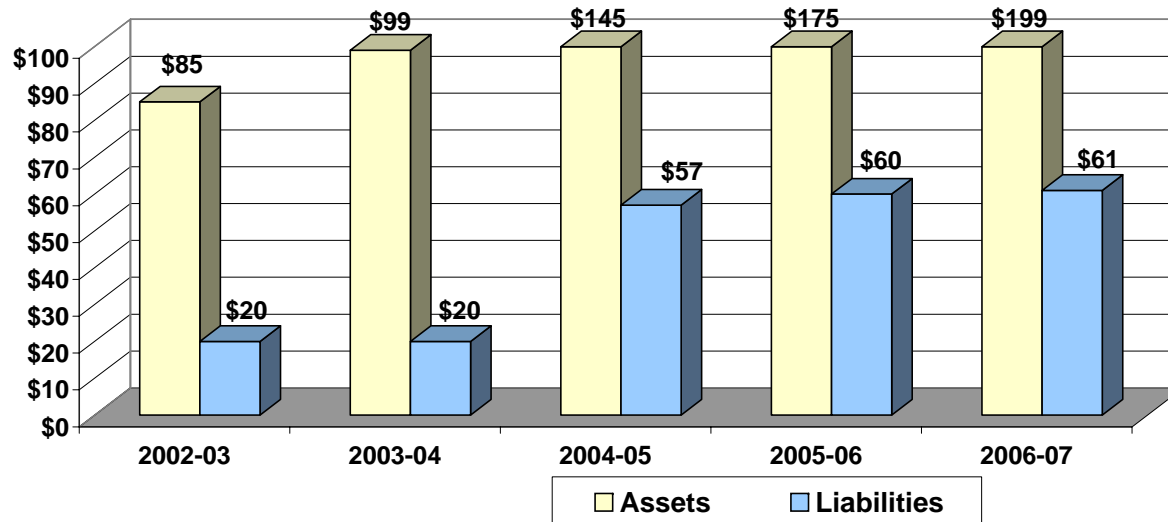
Source: Pitzer College Annual Financial Report 2006-2007

**EXPENSES:**

**Academic Program:** Faculty Compensation, Instructional Supplies and Program Costs, Faculty Research & Travel, External Studies, Academic Information Technology, Dean of Faculty, Library, Registrar, Joint Instruction Programs  
**Co-Curricular Program:** Dean of Students, Residential Life Programs, Career Services, Joint Programs and CUC Student Service Programs, Campus Employment (Work-Study) Dorm and Dining Maintenance and Utilities, Dining Program, Gold Center Administration and Maintenance  
**Public Service:** Conference Programs  
**Marketing:** Admission, Financial Aid, Advancement, Public Relations  
**General and Administrative:** President's Office, Treasurer's Office, Human Resources, Financial Services, CUC Administration, Administrative Information Technology

# Assets and Liabilities at 6/30/07

(\$ in millions)

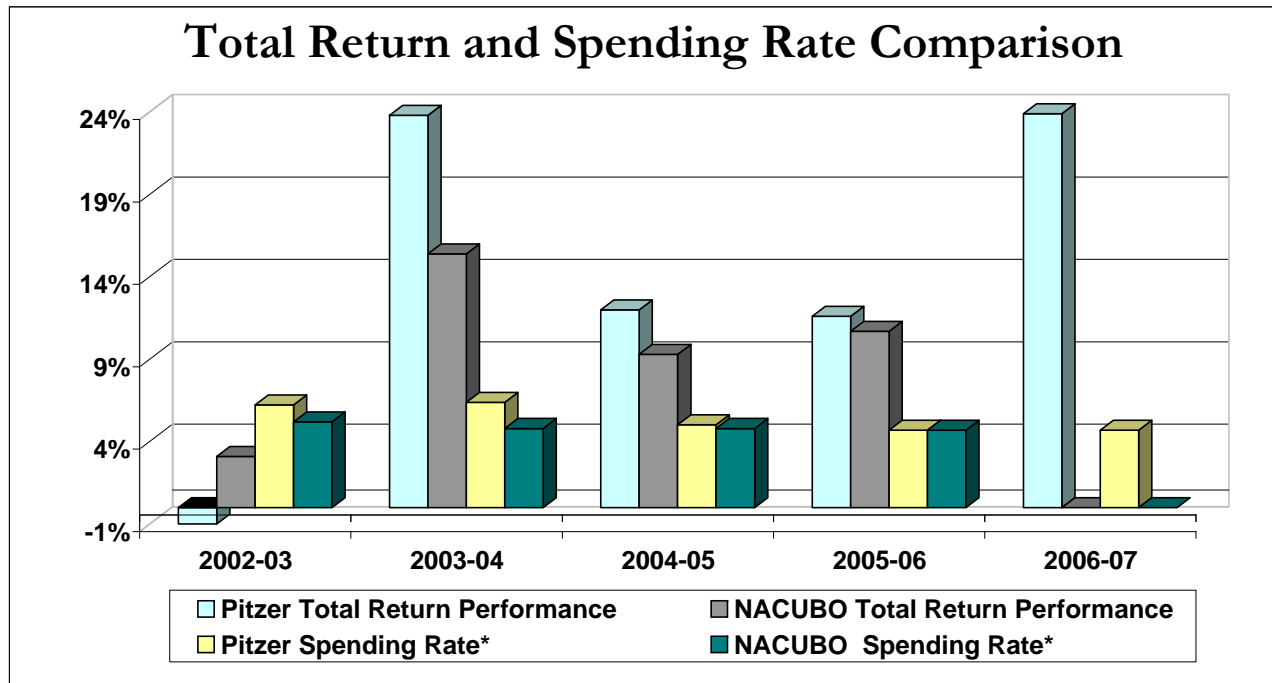


Net Asset growth exceeds the rate of inflation.

|                              | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 4-Year Average Annual Compound Growth Rate |       |
|------------------------------|---------|---------|---------|---------|---------|--------------------------------------------|-------|
|                              |         |         |         |         |         | Nominal                                    | Real  |
| Assets                       | \$85    | \$99    | \$145   | \$175   | \$199   | 15.2%                                      | 12.2% |
| Liabilities                  | \$20    | \$20    | \$57    | \$60    | \$61    |                                            |       |
| Net Assets                   | \$65    | \$79    | \$88    | \$115   | \$138   |                                            |       |
| CPI                          | 2.1%    | 3.3%    | 2.5%    | 4.3%    | 2.7%    | 3.0%                                       | ---   |
| CPI Index<br>(1972-73 = 100) | 417.5   | 431.3   | 442.1   | 461.1   | 473.5   |                                            |       |

Source: Pitzer College Annual Financial Report 2006-2007, Statement of Financial Position  
 Pitzer College Fact Book 2006-2007, Table III-I  
 Bureau of Labor Statistics, CPI for all Urban Customers ([www.bls.gov](http://www.bls.gov))

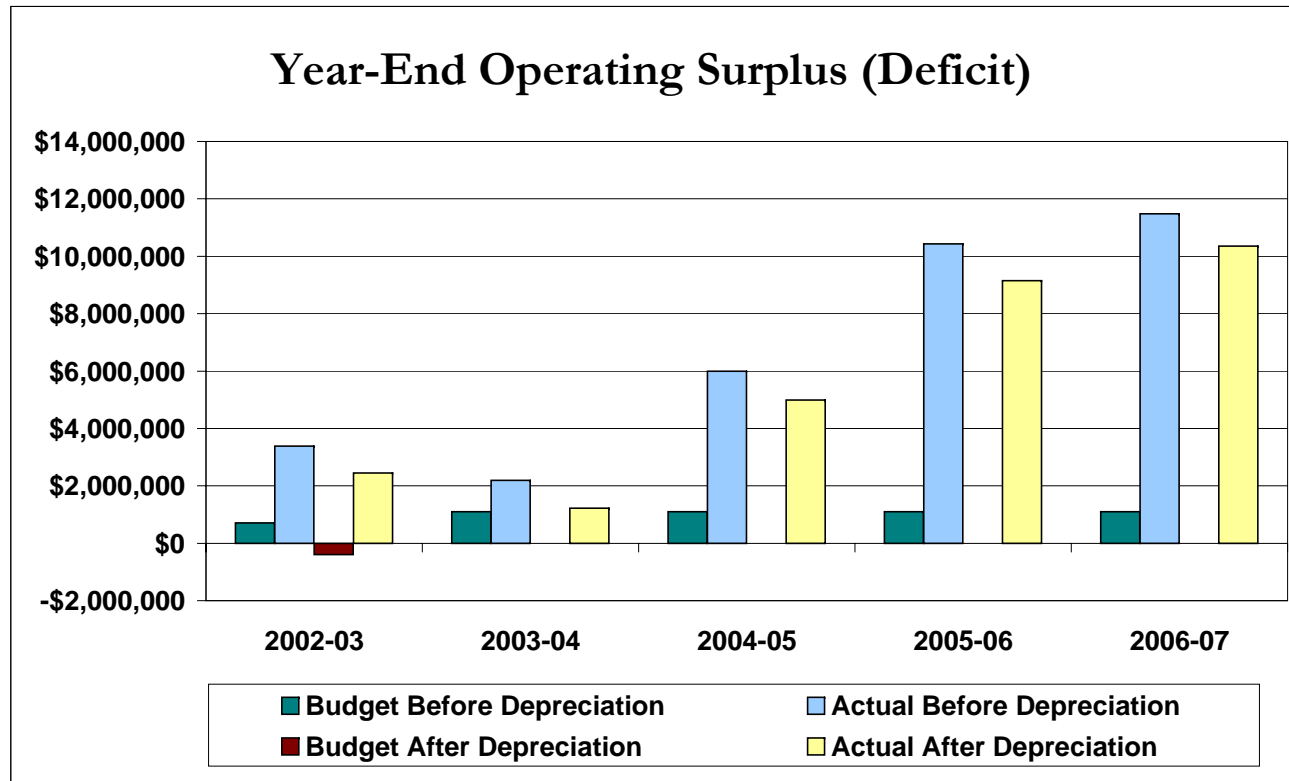
| Fiscal Year | Pitzer Total Return Performance | NACUBO Total Return Performance | Pitzer Spending Rate* | NACUBO Spending Rate* |
|-------------|---------------------------------|---------------------------------|-----------------------|-----------------------|
| 2002-03     | -1.1%                           | 3.1%                            | 6.2%                  | 5.2%                  |
| 2003-04     | 23.8%                           | 15.4%                           | 6.4%                  | 4.8%                  |
| 2004-05     | 12.0%                           | 9.3%                            | 5.0%                  | 4.8%                  |
| 2005-06     | 11.6%                           | 10.7%                           | 4.7%                  | 4.7%                  |
| 2006-07     | 23.9%                           | N/A                             | 4.7%                  | N/A                   |



\* The NACUBO methodology of calculating endowment spending measures dollars spent per investment pool unit divided by the beginning unit market value for the fiscal year.

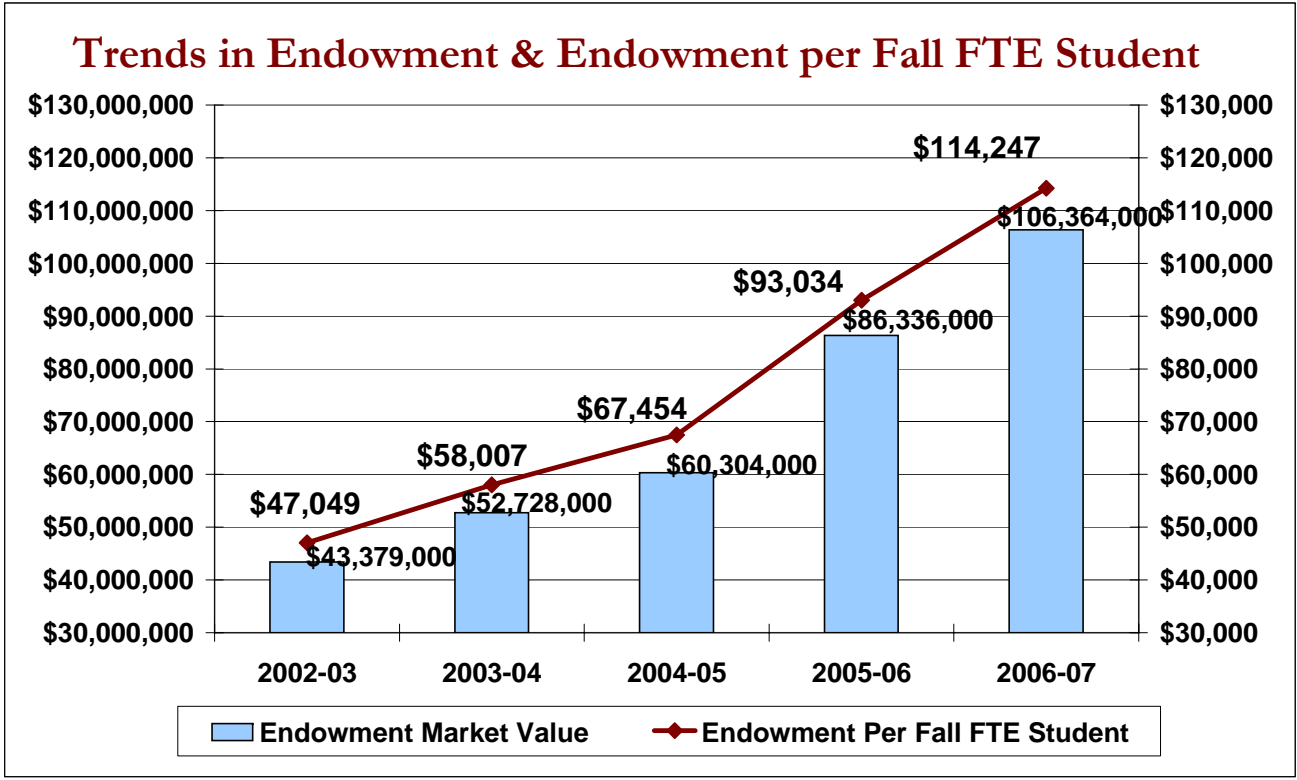
Source: 2006 NACUBO Endowment Study, Table 48 - Ten Year Annual Nominal Rates of Return  
2006 NACUBO Endowment Study, Table 54 - Annual Reported Spending Rate  
2006 NACUBO Endowment Study, Exhibit 17 - Average Annual Calculated Spending Rate  
Pooled Investment Funds of The Claremont Colleges at 06/30/07

| Fiscal Year | Budget Before Depreciation | Actual Before Depreciation | Budget After Depreciation | Actual After Depreciation |
|-------------|----------------------------|----------------------------|---------------------------|---------------------------|
| 2002-03     | \$712,900                  | \$3,390,000                | -\$392,000                | \$2,447,000               |
| 2003-04     | \$1,104,900                | \$2,196,000                | \$0                       | \$1,218,000               |
| 2004-05     | \$1,104,900                | \$5,997,000                | \$0                       | \$4,994,000               |
| 2005-06     | \$1,104,900                | \$10,429,000               | \$0                       | \$9,151,000               |
| 2006-07     | \$1,104,900                | \$11,480,000               | \$0                       | \$10,356,000              |



Source: Pitzer College Annual Financial Report 2006-2007  
Pitzer College Operating Budget 2006-07

| Endowment Per Student & Rank Among Liberal Arts Colleges |                        |                             |                                |                                            |
|----------------------------------------------------------|------------------------|-----------------------------|--------------------------------|--------------------------------------------|
| Fiscal Year                                              | Endowment Market Value | Enrollment Fall FTE Student | Endowment Per Fall FTE Student | Rank Among Private Colleges & Universities |
| 2002-03                                                  | \$43,379,000           | 922                         | \$47,049                       | 190                                        |
| 2003-04                                                  | \$52,728,000           | 909                         | \$58,007                       | 183                                        |
| 2004-05                                                  | \$60,304,000           | 894                         | \$67,454                       | 167                                        |
| 2005-06                                                  | \$86,336,000           | 928                         | \$93,034                       | 142                                        |
| 2006-07                                                  | \$106,364,000          | 931                         | \$114,247                      | N/A                                        |

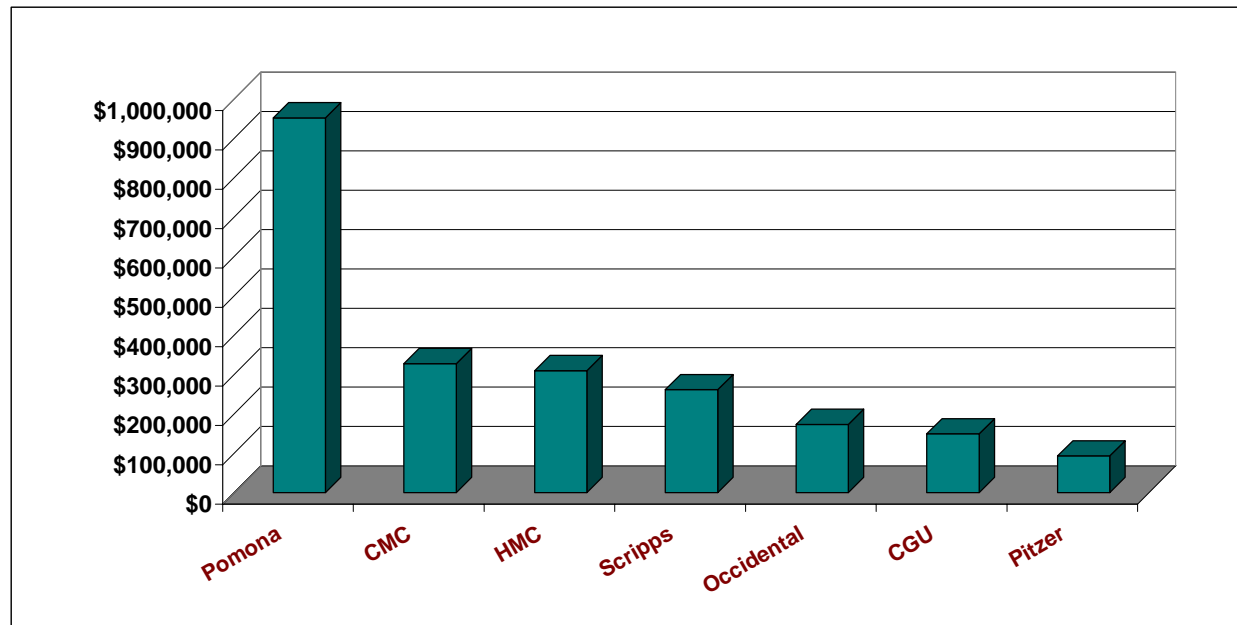


Source: 2006 NACUBO Endowment Survey, Item 36 - Market Value of the Endowment for Fiscal Year 2006  
 2006 NACUBO Endowment Study, Table 46 - Independent Insti. Listed by Fiscal Year 2005 Market Value of Endowment Assets Per FTE Student  
 2006-07 IPEDS Fall Enrollment Survey  
 2006-07 Pitzer College Annual Financial Report. Note 13

**Endowment per Student & Rank Among Liberal Arts Colleges  
June 2006**

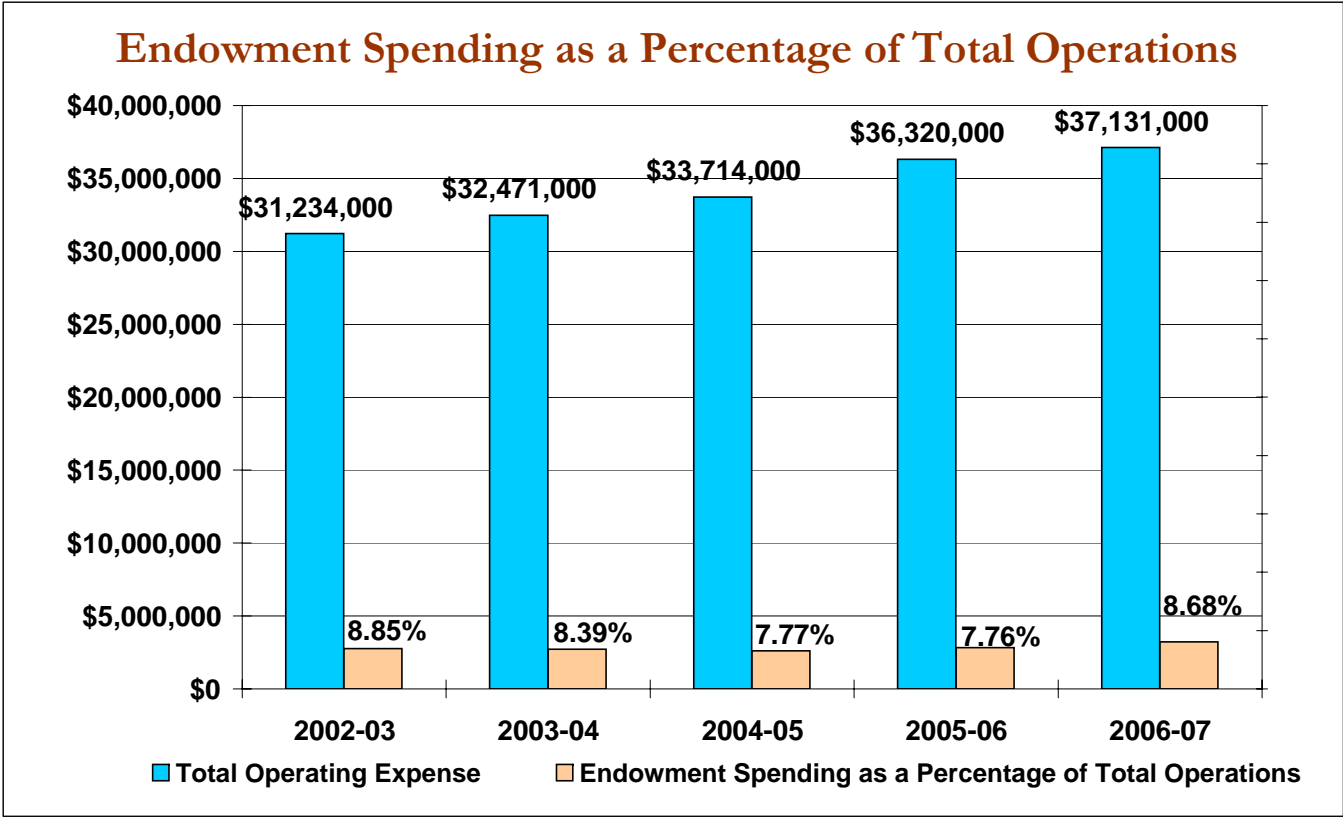
| Fiscal Year | Endowment Market Value (in \$000's) | Enrollment Fall FTE Student | Endowment Per FTE Student | Rank Among Private Colleges & Universities |
|-------------|-------------------------------------|-----------------------------|---------------------------|--------------------------------------------|
| Pomona      | \$1,457,213                         | 1,530                       | <b>\$952,427</b>          | 8                                          |
| CMC         | \$373,380                           | 1,139                       | <b>\$327,814</b>          | 43                                         |
| HMC         | \$229,721                           | 742                         | <b>\$309,597</b>          | 50                                         |
| Scripps     | \$228,330                           | 874                         | <b>\$261,247</b>          | 62                                         |
| Occidental  | \$315,638                           | 1,826                       | <b>\$172,858</b>          | 88                                         |
| CGU         | \$174,154                           | 1,168                       | <b>\$149,104</b>          | 98                                         |
| Pitzer      | <b>\$86,336</b>                     | <b>928</b>                  | <b>\$93,034</b>           | <b>142</b>                                 |

**Endowment per Fall 2006 FTE Student**



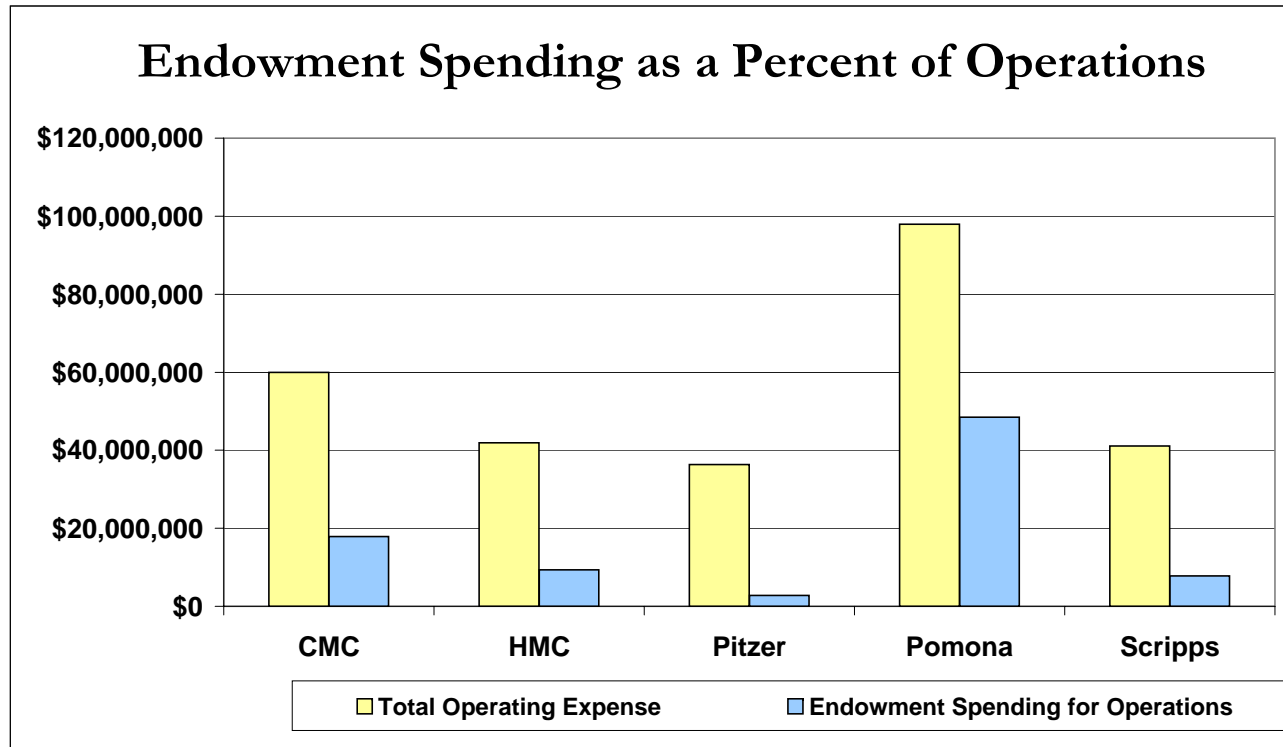
Source: 2006 NACUBO Endowment Survey, Item 4 - Market Value of the Endowment for Fiscal Year 2006  
 2006 NACUBO Endowment Study, Table 46 - Independent Institutions Listed by Fiscal Year 2005 Market Value of Endowment Assets Per FTE Student  
 2005-06 IPEDS Fall enrollment Survey

| Fiscal Year | Total Operating Expense | Endowment Spending for Operations | Endowment Spending as a Percentage of Total Operations |
|-------------|-------------------------|-----------------------------------|--------------------------------------------------------|
| 2002-03     | \$31,234,000            | \$2,763,000                       | 8.85%                                                  |
| 2003-04     | \$32,471,000            | \$2,725,000                       | 8.39%                                                  |
| 2004-05     | \$33,714,000            | \$2,619,000                       | 7.77%                                                  |
| 2005-06     | \$36,320,000            | \$2,820,000                       | 7.76%                                                  |
| 2006-07     | \$37,131,000            | \$3,223,000                       | 8.68%                                                  |



Source: Pitzer College Annual Financial Report 2006-2007

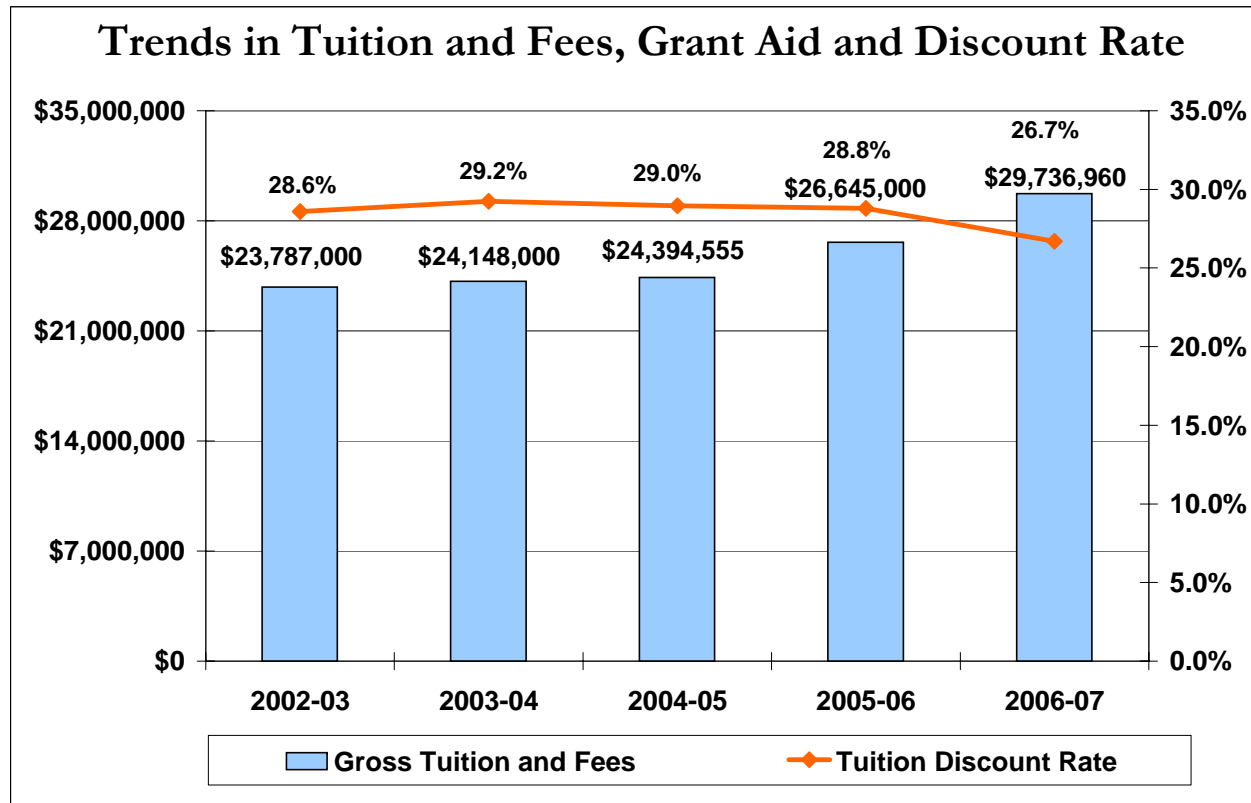
| Endowment Spending as Percent of Total Operations<br>2005-06 |                         |                                   |                                                        |
|--------------------------------------------------------------|-------------------------|-----------------------------------|--------------------------------------------------------|
| Fiscal Year                                                  | Total Operating Expense | Endowment Spending for Operations | Endowment Spending as a Percentage of Total Operations |
| CMC                                                          | \$59,920,000            | \$17,913,000                      | 29.89%                                                 |
| HMC                                                          | \$41,941,000            | \$9,387,000                       | 22.38%                                                 |
| <b>Pitzer</b>                                                | <b>\$36,320,000</b>     | <b>\$2,820,000</b>                | <b>7.76%</b>                                           |
| Pomona                                                       | \$97,923,000            | \$48,502,000                      | 49.53%                                                 |
| Scripps                                                      | \$41,107,000            | \$7,769,000                       | 18.90%                                                 |



Source: TCC Audited Financial Report 2005-2006 Statement of Activities (CMC, HMC, Pitzer, Pomona, Scripps)

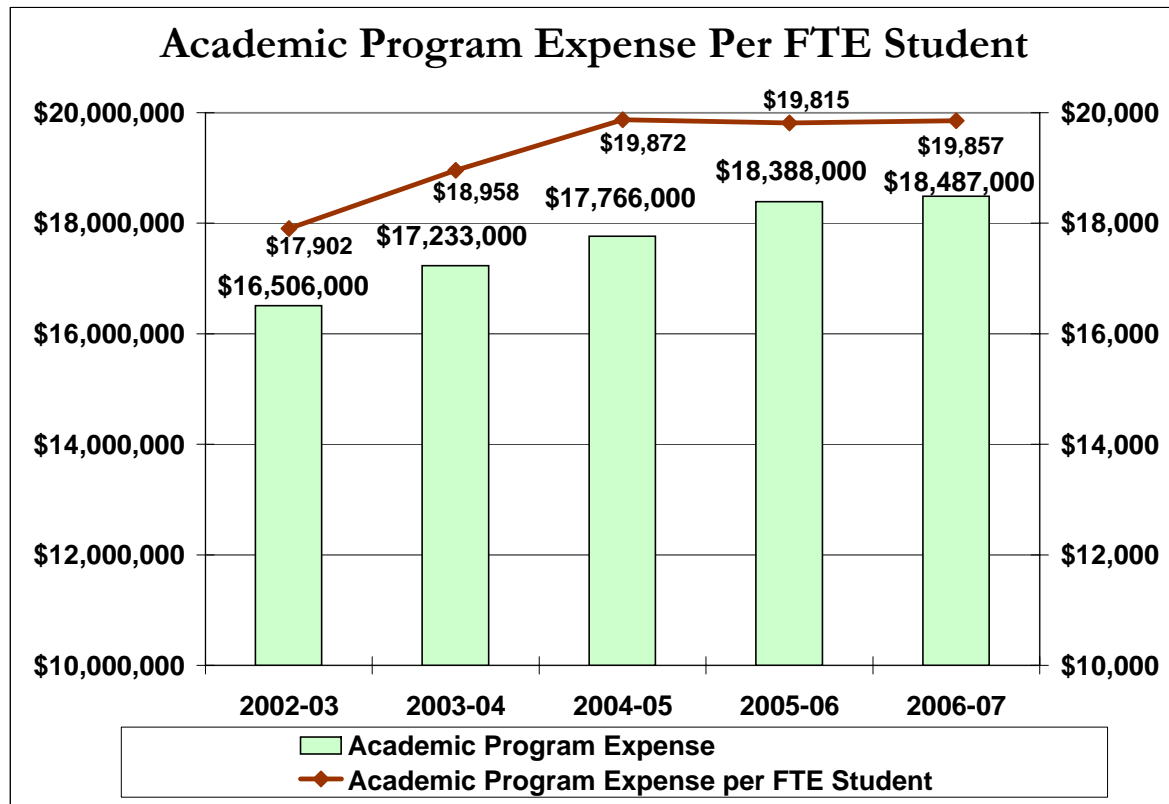


| Fiscal Year | Gross Tuition and Fees | Grant Aid   | Discount Rate |
|-------------|------------------------|-------------|---------------|
| 2002-03     | \$23,787,000           | \$6,802,000 | 28.6%         |
| 2003-04     | \$24,148,000           | \$7,063,000 | 29.2%         |
| 2004-05     | \$24,394,555           | \$7,063,000 | 29.0%         |
| 2005-06     | \$26,645,000           | \$7,671,000 | 28.8%         |
| 2006-07     | \$29,736,960           | \$7,941,051 | 26.7%         |



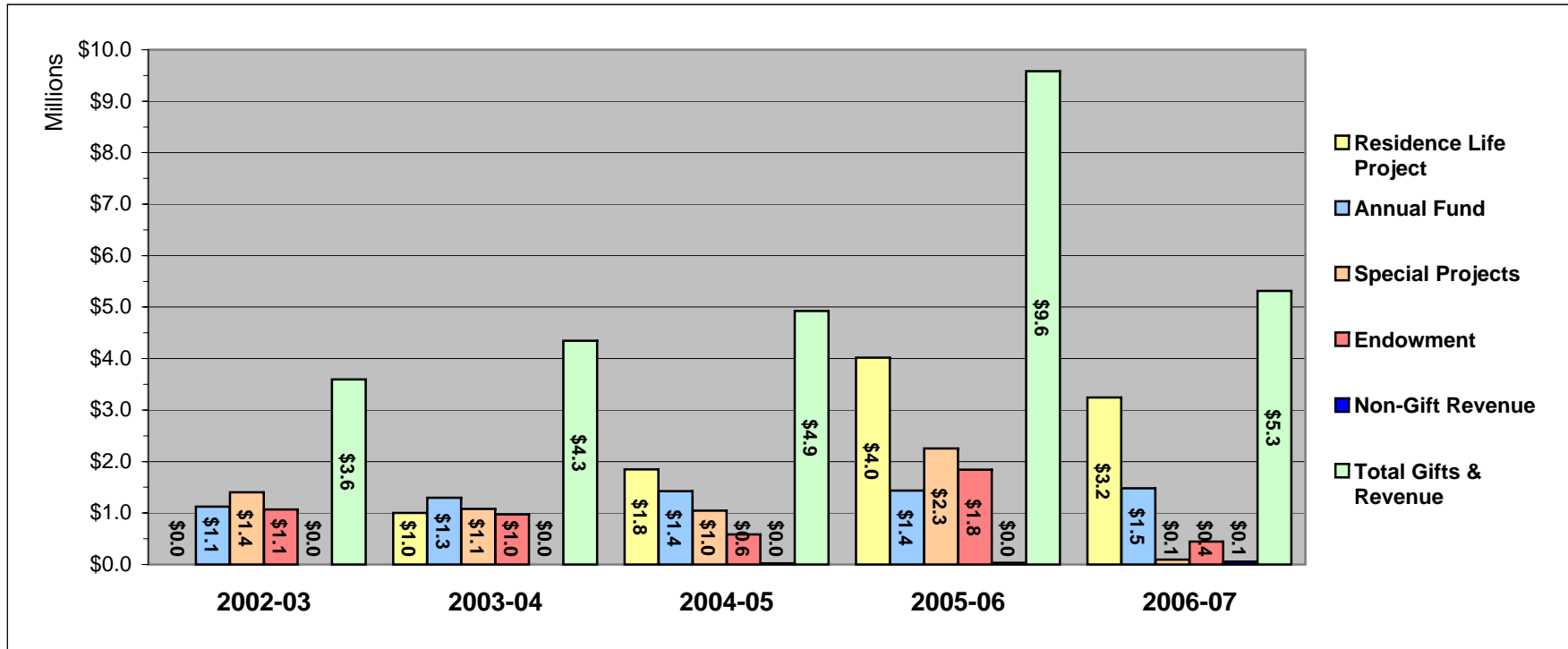
Source: Pitzer College Annual Financial Report, Net Student Revenues footnote

| Fiscal Year | Academic Program Expense | Enrollment Fall FTE Students | Academic Program Expense per FTE Student |
|-------------|--------------------------|------------------------------|------------------------------------------|
| 2002-03     | \$16,506,000             | 922                          | \$17,902                                 |
| 2003-04     | \$17,233,000             | 909                          | \$18,958                                 |
| 2004-05     | \$17,766,000             | 894                          | \$19,872                                 |
| 2005-06     | \$18,388,000             | 928                          | \$19,815                                 |
| 2006-07     | \$18,487,000             | 931                          | \$19,857                                 |



Source: Pitzer College Annual Financial Report, Statement of Activities  
2006-07 IPEDS Fall Enrollment Survey

## Fundraising Results by Area: 2002-03 to 2006-07



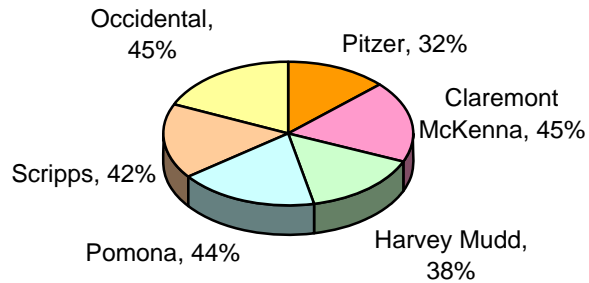
|                                  | 2002-03             | 2003-04             | 2004-05             | 2005-06             | 2006-07             |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Residence Life Project           | \$ -                | \$ 1,001,500        | \$ 1,848,926        | \$ 4,017,478        | \$ 3,243,125        |
| Annual Fund                      | \$ 1,125,466        | \$ 1,293,863        | \$ 1,423,924        | \$ 1,436,126        | \$ 1,481,507        |
| Special Projects                 | \$ 1,401,985        | \$ 1,078,006        | \$ 1,043,953        | \$ 2,254,042        | \$ 95,191           |
| Endowment                        | \$ 1,069,060        | \$ 973,493          | \$ 585,391          | \$ 1,843,114        | \$ 443,593          |
| Non-Gift Revenue                 | \$ -                | \$ -                | \$ 24,589           | \$ 33,870           | \$ 53,360           |
| <b>Total Gifts &amp; Revenue</b> | <b>\$ 3,596,511</b> | <b>\$ 4,346,862</b> | <b>\$ 4,926,783</b> | <b>\$ 9,584,630</b> | <b>\$ 5,316,776</b> |

Annual Cash received divided among key areas: annual fund, endowment gifts, funds for special projects and residence life.

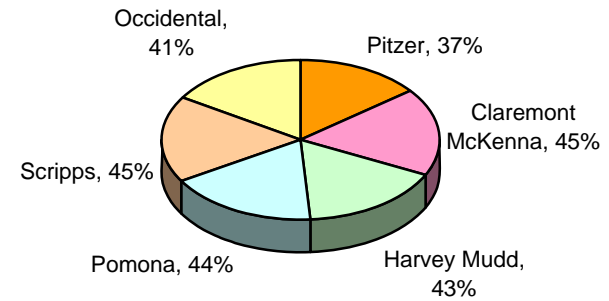
**Benchmark for 2007-08: \$4,670,000 in Total Cash for all Purposes. Annual Fund Goal for 2007-08: \$1,620,000**

# Alumni Giving Rates: Pitzer & Peers 2002-03 to 2006-07

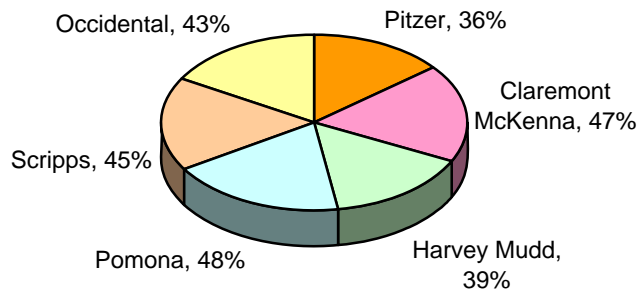
**2006-07**



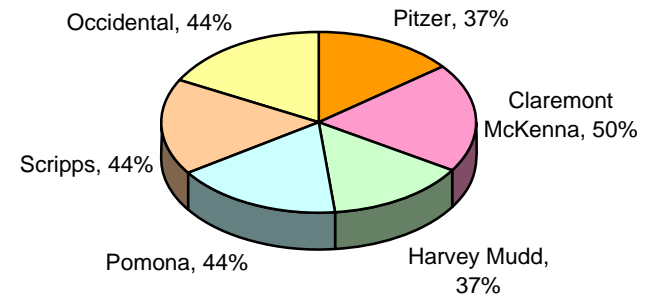
**2005-06**



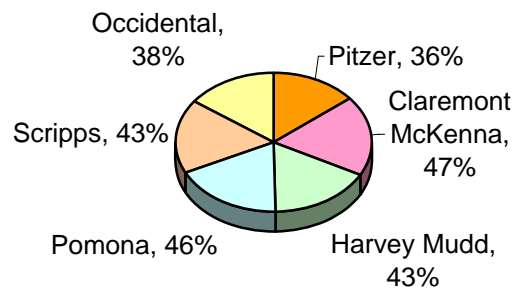
**2004-05**



**2003-04**



**2002-03**



**Pitzer Alumni Giving 2002-2007**

